



Position: Management Trainee officer (MTO)

Job Nature: Contract to Hire | **Night Shift** | 9 PM to 6 AM or 6 PM to 3AM | Weekly 5 days

Job Location: Banasree, Dhaka

Job Responsibilities:

- Respond to clients & stakeholders in a timely and professional manner - escalating or de-escalating as needed
- Creating quarterly sales plan & strategies to generate revenue
- Demonstrating the ability to consistently handle the client complaints and providing a resolution that meets the needs/wants of the client along with building the long-term relationship with North American clients
- Manages vendor/contractor relationships through effective communications, performance management, reporting/data analysis and regular partnership reviews
- Full responsibility for installation services in assigned territory including ensuring continuous coverage and support, metrics management, contract negotiation, communications, pricing negotiation, performance management, onboarding and decommissioning partners, billing approvals and disputes, etc.
- Utilize data, reports, and related systems to analyze contractor metrics and identify trends and area of opportunity that require feedback, coaching, or corrective action. Hold contractors accountable for service level agreements (SLAs), contract terms, etc.

Education and/or Qualifications:

- Minimum Bachelor's Degree from any reputed University. (Marketing & HR backgrounds are preferred)
- Sales or Business development experience
- Excellent English verbal and written communication skills
- English medium background or good score in IELTS or TOEFL will get advantage
- Able to work independently as well as a team player

Compensation & Benefits:

- Base Salary BDT 30K, and BDT 25K will be the initial base till the probation period ends (3 months)
- 2 Festival Bonuses
- Profit sharing based on the performance
- Other benefits as per company policy based on Individual and Team growth
- Gym membership (50% would be paid by company within company listed Gym)
- Company paid vacations, sick leaves, and personal leaves
- Paid 6 US holidays along with Bangladesh Major Holidays

To apply: Please send your CV to our career center at career@thetechbrigades.com

VIA web: <https://thetechbrigades.com/career.php>

Application Deadline: Jan 31st, 2022

Why TechBrigades?

TechBrigades is a one of the promising ITES startup company working locally as well as globally specifically in the North American & European markets. We are providing extensive services for local offices areas as well as for global BPO based organization. We are one of the first growing startup organizations, have IT offices located in New York, USA | Bangalore, India |and Dhaka Bangladesh, where we have been immensely successful in creating global networking in highly adept intelligent work force that can help a startup, small business, and enterprises to achieve their vision. Currently we are with multiple companies and goal keeping pace with all those projects/clients and being on the lookout for the extremely talented individuals. Here is where WE come in to play to bring the best suited talent for our organization.

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Websites: www.thetechbrigades.com

